Customer Services Assistant Director Sara Wilcock

The Customer Services teams work to provide all our customers with flexible and efficient access to services, ensure our most vulnerable customers receive additional support to meet their needs, and drive business improvement across the organisation through tracking performance, utilising insight and intelligence and raising project management standards.

	April - June 2018	July - September 2018	October - December 2018	January - March 2019
Main Achievements	 Average telephone wait times this quarter 1 min 42s compared to 3 mins for the same period last year. In April we answered on average 83% of calls, increasing to 86% in May and June. Continuing with our programme of staff development. The Customer Service team have trained First Aiders, Fire Wardens and a Health and Safety representative on the Health and Safety board. Piloting a customer satisfaction survey for our in person customers. Initial results are promising with (of those completing the survey), 94% of customers seen within 5 minutes or less, and 100% customers rating us either good, very good or excellent in respect of our staff and their helpfulness, information and advice provided, and taking time to listen and understand their query. Further development of the performance reporting has now enabled collection and reporting of performance information to Cabinet on a quarterly basis, this is the first of such reports. 			
Impact on communities / the way we work	 Increased calls answered leading to less abandoned phone calls by customers Cross skilling our team enabling them to answer different types of call enquiries leading to improved resilience. Learning from the pilot will help us develop a telephony satisfaction survey also. 			

Key for trend graph: Key:

2015/16 n/a not applicable2016/17 n/av not available

2017/18 highlighted measure, further detail in

• 2018/19 main report

__ target

Customer Services Managers Helen Austin & Claire White

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Performance measure	Period	Data	Target	Council	Trend	Comments
CS01 Average number of daily visitors to joint website Cabinet Member: Derek Davis Data Owner: John Broadwater	2017/18 Qtr.1 Qtr. 2 Qtr.3 Qtr.4 2018/19 Qtr.1 Qtr. 2 Qtr.3 Qtr.4	2310 2397 2432 3147 2762	Increase - No target set as establishing benchmark	Both	3500 3000 2500 2000 1500 1000 500 0 2017/18 2018/19	The average is 20% higher than the same period in 2017-18, clearly indicating continued steady growth in use of the website. It also confirms that the sharp increase in the previous three months average was driven by use of the website during periods of severe weather.
Performance measure	Period	Data	Target	Council	Trend	Comments
CS02 No: of daily transactions completed via website NEW MEASURE Cabinet Member: Derek Davis Data Owner: John Broadwater	2018/19 Qtr.1 Qtr. 2 Qtr.3 Qtr.4	174	Increase - No target set as establishing benchmark	Both	200 150 100 50 0 Qtr.1 Qtr. 2 Qtr.3 Qtr.4	This includes all online forms completed directly from the Council's website. It does not include eforms completed from linked websites such as Shared Revenue Partnershi and Planning Portal.
Performance measure	Period	Data	Target	Council	Trend	Comments
CS03 No: of payments collected digitally (automated telephony, web payment) NEW MEASURE Cabinet Member: Derek Davis Data Owner: Marie Fletcher	2018/19 Qtr.1 Qtr. 2 Qtr.3 Qtr.4	237,068	Increase - No target set as establishing benchmark	Both		Q1 figure will need reviewing once further data validation has taken place. Measure includes all Direct Debit, Automated Telephony and Online form payments

Performance measure	Period	Data	Target	Council	Trend	Comments
CS04 No: of face to face visitors to	2018/19		Decrease No target set as		1500	Recording system is manual so some
customer access point (Sudbury)	01.4	1219	establishing benchmark		1000	customers may not be captured.
NEW MEASURE	Qtr.1	1213			1000	
	Qtr. 2			BDC	500 —	
Cabinet Member: Derek Davis	Qtr.3					
Data Owner: Helen Austin	Qtr.4				0	
					Qtr.1 Qtr. 2 Qtr.3 Qtr.4	
Performance measure	Period	Data	Target	Council	Trend	Comments
CS05 No: of calls answered	2018/19		No target to be set as			Q1 - covers the busiest time as beginning of
NEW MEASURE	Qtr.1	35014	establishing benchmark			the financial year.
	Qtr. 2			Both		
Cabinet Member: Derek Davis	Qtr.3					
Data Owner: Helen Austin	Qtr.4					
Performance measure	Period	Data	Target	Council	Trend	Comments
CS06 Average time taken to answer calls	2017/18		1m 0s		3	Q1 - covers the busiest time as beginning of
(mins)	Qtr.1	2.49				the financial year. We are continuously
	Qtr. 2	2.08			2.5	working on improving our efficiencies.
Cabinet Member: Derek Davis	Qtr.3	2.19			2	
Data Owner: Helen Austin	Qtr.4	1.38		Dath	1.5	
	2018/19		1m 45s	Both	1	
	Qtr.1	1.42			0.5	
	Qtr. 2					
	Qtr.3				2017/18 2018/19	
	Qtr.4					
Performance measure	Period	Data	Target	Council	Trend	Comments
CS07 % of overall calls abandoned	2017/18				25%	Q1 - covers the busiest time as beginning of
	Qtr.1	22.33%				the financial year. We are continuously
Cabinet Member: Derek Davis	Qtr. 2	15.33%			20%	working on improving our efficiencies.
Data Owner: Helen Austin	Qtr.3	15.81%			15%	Although over the target for this quarter,
	Qtr.4	10.96%		Both		there is significant improvemetn from the
	2018/19		10%	DULII	10%	same quarter last year.
	Qtr.1	14.31%			5%	
	Qtr. 2				00/	
	Qtr.3				0% 2017/18 2018/19	
	Qtr.4					

Performance measure	Period	Data	Target	Council	Trend	Comments
CS08 Customer Satisfaction rate, of those	2018/19		85%		100%	Q1 - represents face to face customers only
measured achieve good, very good or	Qtr.1	100%			90% —	and not a full quarter as only started in June.
excellent	Qtr. 2				80%	
NEW MEASURE	Qtr.3			Both	70% —	
	Qtr.4				60% —	
Cabinet Member: Derek Davis					50%	
Data Owner: Helen Austin					Qtr.1 Qtr.2 Qtr.3 Qtr.4	
Performance measure	Period	Data	Target	Council	Trend	Comments
CS09 No: of complaints to Ombudsman	2018/19		n/a			No Comment
where Council is at fault	Qtr.1	0				
NEW MEASURE	Qtr. 2					
	Qtr.3			BDC		
Cabinet Member: Derek Davis	Qtr.4					
Data Owner: Helen Austin						